

# Add value Fix it right





#### Why you should use Fixability

Your most valuable asset is your home. You want it to be a great place to live and increasingly work from. That is where Fixability comes in. By fixing problems, renewing the outdated and making improvements you can add huge value to your home and make it a better place to be. Fixability is dedicated to making that happen.

#### **No Surprises**

I hate nasty surprises – so we set out to keep you informed at all times. We will turn up when we say, give you a written estimate or tell you the rate, keep it clean and tidy, do the job right, tidy up afterwards and take away the rubbish. We'll even bring our own flask of tea – and of course we won't smoke.

#### **Yes A Better Way**

There had to be a better way. I decided to hire good, qualified staff such as electricians and carpenters. Then I decided to treat them correctly employ them full time with a guaranteed salary, pension and a bonus – kit them out properly with a new van and all of the power tools and meters they need. I asked them to work civilised hours for a good wage, locally. With a benefits package like that plus interesting work we can get the best people to work for you.

#### The Best People

Before we confirm the employment we ensure that our people are qualified and DBS checked. But more we make sure that they buy into the philosophy of putting, you the customer first. That means doing all we can to get the job done right first time. We want to enhance the value of your home and enhance your enjoyment of it – not do the cheapest bodge job possible.

#### **Ban The Bodge**

I'm afraid that means that If we can't do a good repair or replacement, that meets all of the current standards including Building Regulations, safely for all concerned then we will discuss all of the options with you but ultimately we may decline to do the work.

#### **Keep It Clean**

We will be clean and tidy when we arrive.

We will cover up with dustsheets.

We will always clean up after ourselves and take away any rubbish or packaging.





### **Adding Value The Top Ten**



#### **Hot Heating Warms Value**

Adding or updating the central heating system will always add more to the value of a property than it costs and should be done in conjunction with improving the general energy efficiency of the building. It is one of the most effective ways to add value to your home. Talk to Fixability to get some great ideas, guidance and get the work done with no hassle.

#### No Shocks Here Update Your Electrical Installation

Updating the electrical installation may be essential if the house has not been rewired for some years. Fixability only has qualified electricians, directly employed, insured and warranted so for reliable advice just give us a call.

#### You can:

- install a modern consumer unit with a RCD (residual circuit device) for safety
- adding extra sockets both inside and out
- add extractor fans in the bathrooms and kitchens

#### See the light – get LEDs

Fitting new LED lighting can not only transform the way your home looks and how you feel but it can save lots of money. Typically an LED light is 90% more efficient than an old light. So if you are spending ten pounds a day on lighting in winter – swapping to LEDs will drop the price to one pound or less. And have you seen the latest designs in light fittings, they are wow and radically less expensive than the old ones.

#### Add a Quick Wow Factor

Incorporating a couple of interesting features into your home is a great idea for those wondering how to add value to a house — a bit of wow factor will set it apart, increase value and give you satisfaction

Features to consider include:

- a fireplace or surround
- a new staircase
- or perhaps a designer front door

Whatever gives you a wow factor Fixability can help.









#### **Not Bog Standard Plumbing**

Old pipework can get very furred up, leading to poor hot and cold water flow, knocking or rattling sounds and other noises and at worst, it can lead to burst pipes. Consider a pressurised plumbing system, rather than gravity fed, which eliminates the need for a header tank, thus freeing up space, and ensures good pressure on both the hot and cold supplies. There is a lot to think about to maximise your value, so contact us and we can pop round to advise.

#### **Don't Wait Decorate**

Decorating jobs need not cost the earth in order to add value — painting walls and mouldings, repairing loose floorboards and fixing door and window latches will all boost value.

Simply fixing these problems will add thousands in value and more than that make you more comfortable. By calling Fixability you can sort out these problems:

- peeling paint
- squeaking or sticking doors and windows
- door latches that don't work
- mouldy sealants in kitchen and bathroom
- dripping taps
- loose tiles
- sewer smells
- squeaky floors and stairs
- cracks to ceilings and plasterwork
- lifting flooring

#### What's Cooking? Kitchen Makeovers Add Value

An attractive, clean and sociable kitchen is a key factor in the value of your home. Before replacing an entire kitchen, consider the fundamentals such as its shape and position and decide if you need to make any structural changes to the space, or if you want to relocate it elsewhere.

#### **Splash Out With A Bathroom Refresh**

You need a power shower. Today it is an essential, especially if you ever want to sell your home. Replace existing sanitary ware if it is chipped, badly stained, or an unfashionable colour such as pink, avocado, peach or worse chocolate brown. Go white and you will have much broader appeal, especially with guests.



## **Adding Value The Top Ten**



#### **Less Is More – Strip Out**

Inappropriate alterations or additions to a property can depress you not to mention destroy value its

Removing the following are likely to be a good investment:

- polystyrene ceiling tiles pine cladding

- internal stone cladding
  textured ceilings or walls
  plastic fake beams or beams that are inappropriate
  poorly-laid laminate flooring
- mismatched period details such as mouldings or fireplaces
- flush doors
- inappropriate porches

Its all in a days work for Fixability – so get it done right and add value to your home.

#### More Is More – Clever Storage Ideas

Storage space should be high on your priority list if you are looking at how to add value to your home. Make use of every bit of spare space you can find, and either build shelves or fit doors to create cupboards.

#### Look for:

- dead space either side of chimney breasts or at the end of corridors
- space in the eaves
- under stairs space
- space in the cellar or attic that can be upgraded
- space beneath the bath tub or alongside cisterns space above sinks
- unused wall space for wall mounted cupboards

You can never have too much storage and Fixability can help create much more for you.









#### **Solutions Not Problems**

Fixability's goal is to understand what you want and deliver on that promise. We always seek to define your needs in writing so there are no misunderstandings.

#### **Empowerment**

Fixability only employs qualified tradespeople to analyse issues and deliver on the Fixability promise on the spot.

#### Efficient

We understand that you want value speed and simplicity. Fixability uses the latest Cloud based technologies to drive efficiency in the business deploying Workflow Max, Xero and G Suite across tablets carried by all our people

#### **Transparent**

Fixability has a clear published schedule of charges which you can see online at any time. More than that Fixability will always confirm communications in writing.

#### Feedback

Customers need to be able to express their opinions and tell us where we could improve. Fixability always looks for feedback, but we won't pester you – we do listen and will act on what you tell us. Whether it's good news or bad we need to know to improve.

#### **Defined By Policy**

Fixability has a set of consistent policies driving our attitudes and how we deliver. Key amongst these is our commitment to Health, Safety, Quality and The Environment whilst delivering on our commitment to wider community through CSR. You can see them all live on the web.



















If we are running late we'll let you know and give a discount



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